



# Industry: Airlines/ Aviation

Aeronautical Billing

By Acuiti Labs



## Challenges:

- ✓ Reduce Revenue Leakage
- ✓ Manage Complex real time pricing requirement
- ✓ Manage partner revenue sharing, dispute management/collection management

## How Acuiti Labs resolved these challenges

1

Deployed CX Commerce with SAP BRIM integrated with backend ERP system

2

Using SAP BRIM, we were able to capture all the events related to airport

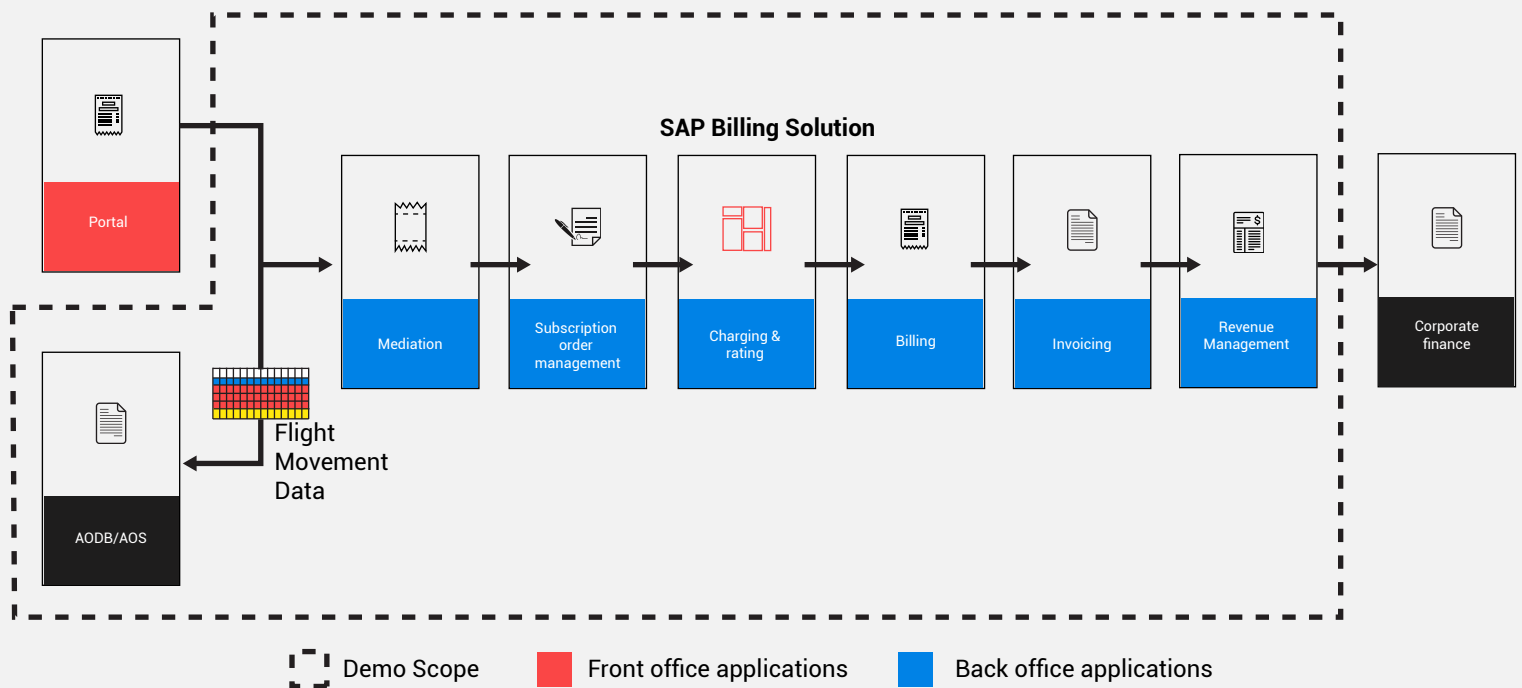
3

Correct consumption calculation helped to eliminate revenue leakage problem

4

Able to handle scenarios like providing discounts based on aircraft nature & slab basis

# Solution Architecture



## Benefits



Support for customers anytime, anywhere through free mobile app (device-agnostic) & with offline capabilities.



Get predictive insight into customer needs and a complete 360-degree view of the customer.



Automated work distribution, email-integration and deals management.



Intelligent, Omnichannel ticketing capabilities and enhanced productivity tools for service agents.

## About Us

Our primary objective is to serve in the best interest of our client, and provide them the foundation for a lifelong relationship based on trust and integrity

- ✓ Specialist knowledge of the business and technology expertise second to none.
- ✓ Our focus always remains the best outcome for our clients and to develop a long-term trusted relationship.
- ✓ We always demonstrate exceptional standards of professionalism and ability to think outside the box.